Data Center Managed Services
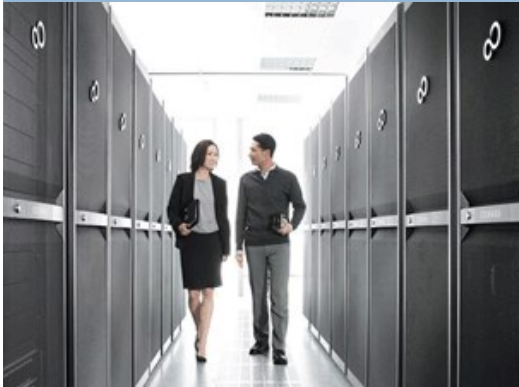
Outsource Your Data Center Support Team

"Sapphire does it better and cheaper than anyone else. They know the business; they're flexible, consistent and focused on getting the job done. They deliver, and they don't nickel & dime me for special projects or ad hoc requests."

Director of Global Data Centers for Top 10 Global Bank

Sapphire's Data Center Managed Services were developed over years of hands-on experience in data centers both large and small. We've developed a "client-friendly" team approach built upon service success. We know what it takes to operate a world-class data center to the highest standards of efficiency and service delivery.

Our people are experienced, well-rounded and dedicated. Our approach is customer and results focused. Our service is comprehensive, yet flexible and scalable. As your partner, we look beyond SLAs to doing the job right.

Sapphire
CONSULTING GROUP

Data Center Managed Services

DATA CENTER MANAGEMENT (DCM)

With over 10 years of experience building, maintaining, and growing data centers from 5,000-200,000 sq. ft., Sapphire Data Center Specialists possess the proficiency required to operate, maintain, and expand enterprise data centers - delivering the support and stability necessary for business effectiveness.

ASSET & CAPACITY MANAGEMENT

Combining state-of-the-art asset management tools with our established auditing techniques, Sapphire's expert Data Center Managers are able to identify, manage, and maximize the use of existing capacity, while accurately projecting future needs for expansion.

INCIDENT MANAGEMENT

No solution would be complete without providing a central point of contact between the data center and the end user community. The Sapphire Data Center Team works to quickly resolve Level 1 support issues, only escalating those required, with all necessary details, maximizing efficiency, accuracy, and responsiveness.

COOLING EFFICIENCY & GREEN COMPUTING

Sapphire implements advanced techniques to maximize existing power management units and cooling equipment to reduce your environmental foot print. Our knowledge of above and below ground cooling helps to reduce your annual power utilization and costs by incorporating both traditional and emerging outside air technologies.

INSTALLS, MOVES, AND CHANGES

From allocating space, to confirming power and cooling requirements, to the final component installation, Sapphire Data Center Engineers have the experience to provide all aspects of equipment installs, moves, and changes in a cost and time efficient manner.

CABLE MANAGEMENT

Sapphire has extensive knowledge and experience in building and expanding cable containment systems throughout single room, multi-floor, and even multi-building data centers, as well as the design and construction of below floor and overhead containment for copper, fiber, and coax cables.

STRATEGIC SOURCING

Many businesses under-value sourcing. Sapphire knows the high-value of strategic sourcing. Knowledgeable in both the global and local vendor landscape, Sapphire can identify, negotiate, implement and manage the IT products and services that deliver the greatest return to your business. The strategic sourcing team can help rationalize and optimize current IT products and services. Through skillful analysis, and the use of proprietary benchmark data and methodology, Sapphire has delivered substantial annual savings to clients' IT portfolio spend, while mitigating risk and improving SLA's.

Why Sapphire?

A data center is more than a room full of servers and storage. It is a finely tuned, stable, secure facility, specialized in housing large volumes of computer and communications systems.

Today, world class data centers can be instrumental in business growth, requiring a team of adept data center managers and engineers to effectively operate and maintain your technology assets.

Sapphire builds, operates, and manages over 500,000 sq. ft. of data center space for both SMB and Fortune 1000 companies. We're experts in industry best practices and DCM for regulated environments.

Realize a 25 – 50 % budget reduction in your operating expense with Data Center Managed Service

For more information on Data Center Managed Services;

Call Sapphire (877) 722-0921